**Incentive Compensation Prohibited**

**Summary/Purpose:** Incentive compensation cannot be paid to individuals for success in recruiting students or for success in obtaining financial aid for students.

**Affected individuals:** Staff involved in recruitment and financial aid processing

The University of Mississippi will not provide any commission, bonus or any other incentive payment to any individual based, whether directly or indirectly, on that individual’s success in recruiting students for enrollment or in obtaining financial aid for students. While this prohibition applies to all employees and to third parties recruiting in the United States, special caution should be taken when processing salary and/or wage increases for individuals involved in the Office of Admissions, the Office of Financial Aid, Athletics, and the Graduate School. Anyone with a question about whether a certain factor may be considered in determining whether a pay increase is justified, should contact the Office of General Counsel (915-7014).